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Award Letter

October 8th, 2013

Jerry Schuetz
City Administrator
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Subject: **Austin Consulting Shovel-Ready Designation Award Letter for General Manufacturing – Crossroads Business Park**

Dear Jerry:

Austin Consulting congratulates you and the City of Milton, Wisconsin for all your hard work and effort in successfully fulfilling the Austin **"Shovel-Ready" Site Designation Program for the General Manufacturing Industry**. By granting this designation, Austin Consulting is confident that general manufacturing operations can make a determination that your site is compatible based on a review of the comprehensive information contained in the **Shovel Ready Report**.

The "Shovel-Ready" designation applies to **four sites: the City of Milton Site (18.8 acres), the Hull Site (22.2 acres), the Belardi Site (19.4 acres), and the Fredrick Site (54.7 acres)**. All four of these sites are located in the Crossroads Business Park within the City of Milton in Rock County, Wisconsin. The designation is valid for up to three years, providing no major changes or alterations have occurred at the site. The combined acreage of all four sites is approximately 115.10 acres. The "Shovel-Ready" designation of the four sites is based on information arranged in the following categories:

- Ownership
- Property
- Transportation
- Utility
- Community
- Environmental

Austin Consulting evaluated over 200 critical variables based on the six major categories before designating the site as a shovel-ready property. As part of the process, Austin Consulting principals involved in the analysis performed a detailed field investigation of the site including meetings with economic development and utility officials at the city and county level.

Austin Consulting firmly believes that a company or a site selector interested in a Midwest location can significantly decrease the amount of time and risks during the site selection process by reviewing the detailed information contained in the **Shovel Ready Report**.

Austin Consulting greatly appreciated the opportunity to provide the Shovel-Ready Site Designation Service to the City of Milton, Wisconsin and we look forward to the near future when a quality manufacturing operation selects this property for their new facility.



Jerry Schuetz
City Administrator
The City of Milton, WI
October 8th, 2013

Congratulations on this accomplishment and in your efforts, dedication, and hard work in pursuing and receiving this special designation. Also, we appreciate all the assistance we have received from your staff and the community from the beginning to the completion of the shovel-ready site designation program.

We have also included additional information on Austin Consulting and The Austin Company that includes our credentials and leadership roles in site location and design-build-construction in the manufacturing sector. We believe this information will demonstrate to companies that Austin Consulting integrates the combined talents, experience, and resources of two premier companies.

Sincerely,



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